



Q3 results 2020

Investor presentation

October 30, 2020

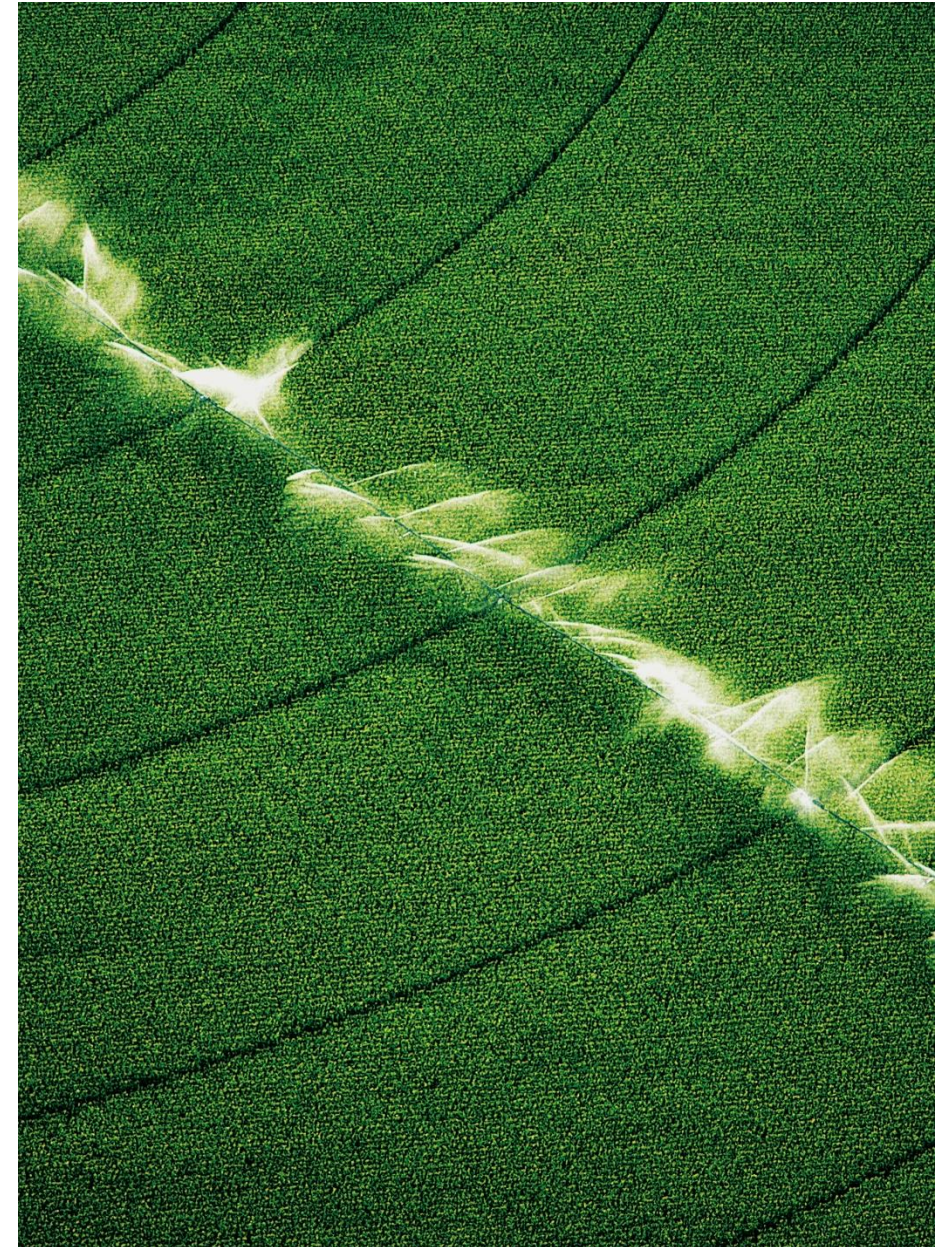
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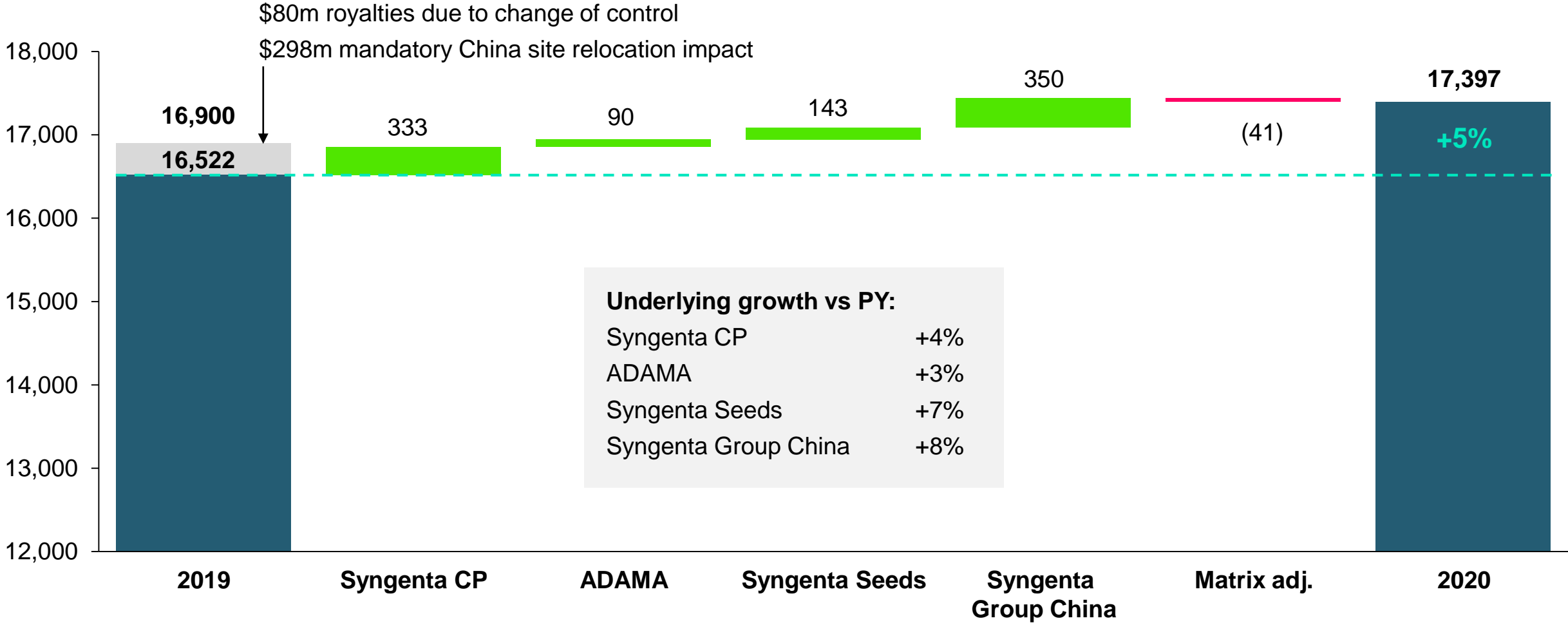
Performance highlights

- Syngenta Group maintained robust growth despite challenging market conditions
- Group sales for first nine months of the year at \$17.4 billion, up 3 percent year-on-year (9 percent at CER) despite a \$1.1 billion currency headwind
- EBITDA for first nine months amounting to \$2.95 billion, 5 percent higher year-on-year
- All business units advanced and delivered strong sales growth at CER year-on-year:
 - Syngenta Crop Protection: \$8.1bn, +4% (+4% underlying; +13% CER)
 - ADAMA: \$3bn, +1% (+3% underlying; +8% CER)
 - Syngenta Seeds: \$2.2bn, +3% (+7% underlying; +6% CER)
 - Syngenta Group China: \$4.7bn, +3% (+8% underlying; +6% CER)
- Syngenta Crop Protection announced acquisition of Valagro, strengthening leading position in the rapidly growing market for Biologicals
- Currency volatility linked to COVID-19 partially mitigated

Note: The results presented in this release are a pro-forma sum of the business units in the Syngenta Group including Yangnong Chemical, eliminating the double count of sales in China reported in Syngenta Crop Protection, ADAMA, Syngenta Seeds and also in Syngenta Group China.

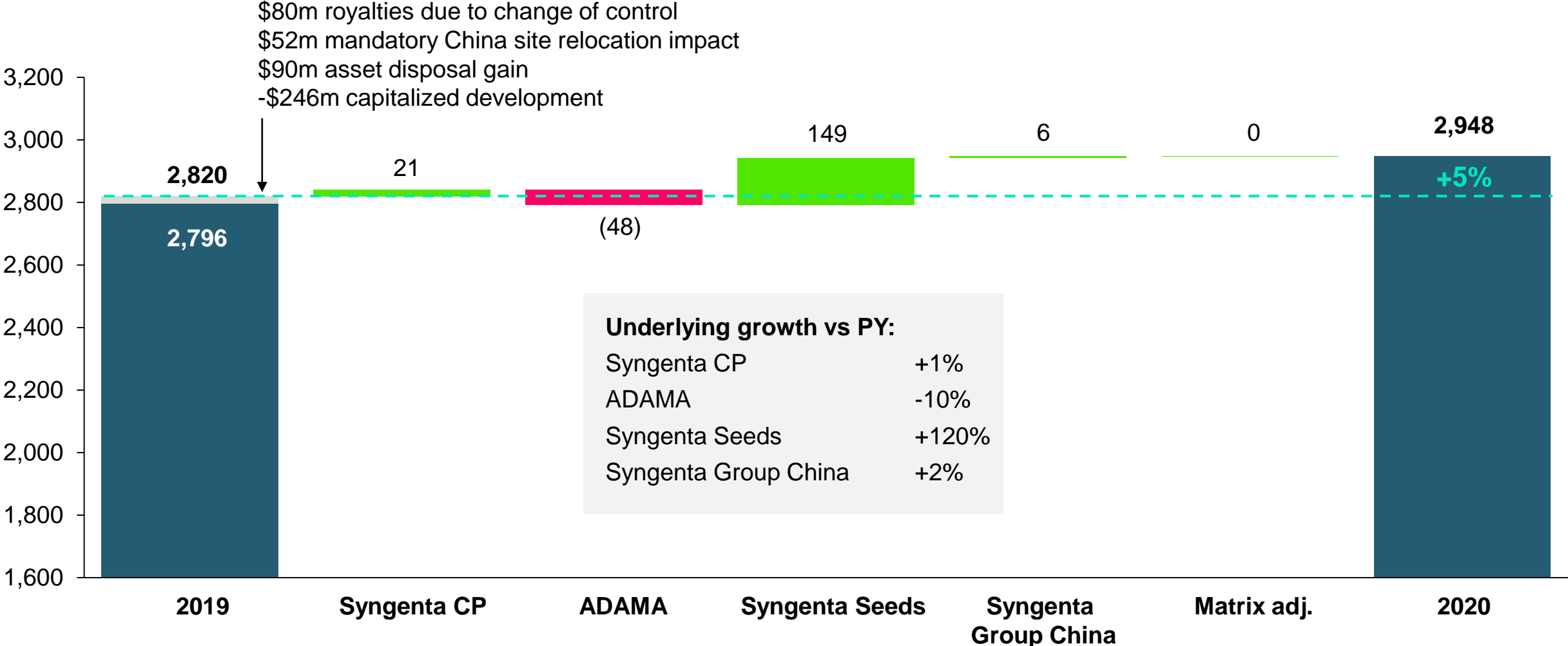


9M 2020 sales: +3% vs PY, +5% underlying despite \$1.1bn currency headwind



Note: Group sales based on a pro-forma sum of the business units in the Syngenta Group including Yangnong Chemical, eliminating via the "Matrix adjustment" the double count of sales in China reported in Syngenta Crop Protection, ADAMA, Syngenta Seeds and also in Syngenta Group China. The sales are not consolidated sales reported in accordance with IFRS. Underlying sales growth is adjusted for royalty income triggered by change of control clauses in Syngenta Seeds and the impacts of mandatory production site relocations in China on ADAMA and Sinofert.

9M 2020 EBITDA: +5% vs PY, +5% underlying



Note: Group EBITDA based on a pro-forma sum of the business units in the Syngenta Group including Yangnong Chemical, eliminating via the "Matrix adjustment" the double count of sales in China reported in Syngenta Crop Protection, ADAMA, Syngenta Seeds and also in Syngenta Group China. Results are not consolidated Syngenta Group results reported in accordance with IFRS. Underlying EBITDA growth is adjusted for royalty income triggered by change of control clauses in Syngenta Seeds, the impacts of mandatory production site relocations in China on ADAMA and Sinofert, gains and losses from significant asset disposals and the impact of capitalizing certain development costs in Syngenta Crop Protection and Syngenta Seeds for the first time from the second half of 2019.

Syngenta Crop Protection: 9M 2020 sales: +4% vs. PY; +13% at CER

North America | +2% (+3% CER)

Limited recovery in the US recovery limited due to delayed planting as a result of cold weather and excessive rain in Q2

Europe & AME | +1% (+4% CER)

Significant unfavorable currency impact
Strong performance in Russia
Soft demand in North West Europe (cereals) due to dry weather

Latin America | +5% (+30% CER)

Maintaining positive momentum
Brazil: strong volume growth and price increases more than offset significant BRL currency impacts
Argentina higher sales despite difficult economic conditions

Asia Pacific | +9% (+13% CER)

Strong performance in Australia due to improved weather conditions
Continued momentum in India

China | +12% (+15% CER)

Successful ADEPIDYNTM launch
Accelerated collaboration with MAP/Sinofert

Professional Solutions | -1% (+2% CER)

Resilient performance across all regions despite COVID-19
Adverse currency impact

ADAMA 9M 2020 sales: +1% vs. PY (+8% at CER) – continued robust Q3 CER sales performance, pushing 9M to positive territory despite weaker currencies

North America | -8% (-7% CER)

US weather challenges: mid-west windstorms (corn), fires in CA/OR (F&V), heatwave in TX (cotton)

Continuing weakness in Cotton (Covid-19 reduced demand for cotton)

Strong consumer sales, recovery in demand led by Home & Garden

Europe | -3% (-1% CER)

Widespread drought conditions reduced crop protection application; high inventories in distribution channels

South: growth bolstered by Alfa acquisition in Greece

9M volume growth offset by softer pricing and FX weakness

China | -2% (-1% CER)

Strong performance from branded, formulated sales alongside continued growth in product portfolio

Mitigated by lower prices received for raw materials and intermediates due to increased supply from Chinese producers

Latin America | +9% (+33% CER)

Significant volume growth in key countries more than offset currency weakness and Covid-19 challenges

Brazil: continued robust performance from differentiated product portfolio

Noteworthy performances in Argentina, Colombia, Mexico and Paraguay, as well as Peru bolstered by Q4 2019 acquisition

IMA | +8% (+14% CER)

Continued strong volume growth in Q3 and 9M more than offset regional currency headwinds

India benefited from above-average monsoon rains and good cropping conditions

Extended winter in South Africa delaying some sales

APAC | Flat (Flat CER)

Strong performance from Australia and New Zealand, benefiting from favorable weather

Solid volume growth more than offset poor seasonal conditions in South East Asia

COVID-19 challenges, depreciation of regional currencies

Syngenta Seeds: 9M 2020 sales: +3% vs. PY; +6% at CER

North America | +18% (+18% CER)

Corn and Soy area recovery (2019 flooding)
Estimated soy share gain; strong portfolio

Europe & AME | Flat (Flat CER)

Strong seasonal growth limited by product availability
Fiscal year performance impacted by strong Q4 2019
Currency headwinds

Latin America | +4% (+17% CER)

LAS Sunflower area recovery and expected share gain
Brazil Soy volume growth
Unfavorable BRL currency impact

Asia Pacific | +6% (+9% CER)

Continued growth momentum across key geographies
Strong growth in India and Indonesia
Unfavorable currency impact

China | N/A (N/A)

Corn growth from integration of Sanbei
Significant enhancement of base
Acquisition of new corn hybrid

Global Vegetables | +5% (+9% CER)

Growth across all regions
Estimated market outperformance
Currency headwinds

Note: Includes Flowers; Regional Sales exclude Vegetables & Flowers

Syngenta Group China: 9M 2020 sales: +3% vs. PY; +6% at CER

Yangnong CP | +9% (+12% CER)

China business branded sales growth

Favorable weather in AU/NZ

Shenyang expansion

Syngenta CP | +12% (+15% CER)

Strong demand for newly launched ADEPIDYN™

Seedcare channel growth in cash crops and northeast rice/soy

Accelerated collaboration with MAP/Crop Nutrition

ADAMA CP | +2% (+5% CER)

Strong Formulation sales driven by new products, channel growth and early phasing

Chemical sales significantly impacted by price competition and weak downstream demand

Seeds | -1% (+0% CER)

Corn growth from M&A

Rice early phasing and COVID-19 impact

Crop Nutrition | N/A (N/A)

Sales lower due to ongoing Fuling site relocation and reduced selling prices

Volume increased

Improving product mix through more specialty fertilizer sales

MAP & Digital | +173% (+180% CER)

Expansion to 276 MAP centers

MAP beside: strategic and in-depth cooperation with Alibaba, Wilmar etc.

Digital: total service area 4.53 million hectares, +370%; total users 454,000, +520%

